## A Network Approach to Public Goods

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## Introduction

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■ Characterize efficient frontier as well as Lindahl outcomes (with strategic foundations)

- in terms of eigenvalues and eigenvectors of a matrix of marginal payoff relationships.
- Conceptually: market outcomes $\leftrightarrow$ network centrality measures.


## Outline

1 Setup

2 Efficiency

3 Lindahl Outcomes and Network Centrality

4 Conclusions

## The Model

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- costly actions: $\frac{\partial u_{i}}{\partial a_{i}}<0$;
- positive externalities: $\frac{\partial u_{i}}{\partial a_{j}} \geq 0$ if $i \neq j$.


## The Environment: An Example

## prevailing wind

## Town <br> Y



## $B$ : The (Marginal) Benefits Matrix

## Definition

$$
B_{i j}= \begin{cases}\frac{\partial u_{i} / \partial a_{j}}{-\partial u_{i} / \partial a_{i}} & \text { if } i \neq j \\ 0 & \text { otherwise }\end{cases}
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How much $i$ values $j$ 's help, measured in units of own effort.

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How much $i$ values $j$ 's help, measured in units of own effort.
We assume $\boldsymbol{B}(\boldsymbol{a})$ is irreducible for all $\boldsymbol{a}$.

## The Benefits Matrix

We can think of $\boldsymbol{B}(\boldsymbol{a})$ as a network.


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\boldsymbol{B}(\mathbf{0})=\left[\begin{array}{cc}
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\boldsymbol{B}(\mathbf{0})=\left[\begin{array}{cc}
0 & B_{12} \\
B_{21} & 0
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$$

## Result

A Pareto improvement on the status quo $\boldsymbol{a}=\mathbf{0}$ exists if and only if $B_{12} \cdot B_{21}>1$.

## A More Complicated Example



## Pareto Frontier Characterization

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## Proposition

An interior action profile $\boldsymbol{a}$ is Pareto efficient if and only if $r(\boldsymbol{B}(\boldsymbol{a}))=1$.

## Proof Sketch: $\boldsymbol{a}^{*}$ Pareto-efficient $\Rightarrow r\left(\boldsymbol{B}\left(\boldsymbol{a}^{*}\right)\right)=1$

Take PE $\boldsymbol{a}^{*}$, assume $\frac{\partial u_{i}}{\partial a_{i}}\left(\boldsymbol{a}^{*}\right)=-1$.

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\text { FOC: } \quad \forall j \quad \begin{aligned}
\sum_{i \neq j} \theta_{i} \frac{\partial u_{i}}{\partial a_{j}}-\theta_{j} & =0 \\
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Perron-Frobenius: an eigenvalue $\lambda$ of $\boldsymbol{B}$ has a nonnegative left (right) eigenvector if and only if $\lambda=r(\boldsymbol{B})$. Moreover, $\boldsymbol{B}$ has an eigenvalue $\lambda \in \mathbb{R}$ equal to $r(\boldsymbol{B})$.

## Interpretation of Spectral Radius

## Vague Statement

The spectral radius measures the number/intensity of cycles in the benefits matrix.


## Spectral Radius in Terms of Cycles

$$
\boldsymbol{B}(\mathbf{0})=\left[\begin{array}{cccc}
0 & 0 & 7 & 0.5 \\
5 & 0 & 6 & 0.5 \\
0 & 0 & 0 & 0.5 \\
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Value of cycle $c=(1,2,4)$ :

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\begin{aligned}
v(c ; \boldsymbol{B}) & =B_{21} B_{42} B_{14} \\
& =5 \cdot \frac{1}{2} \cdot \frac{1}{2}
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r(\boldsymbol{B})>1 \quad \Longleftrightarrow \quad \lim _{\ell \rightarrow \infty} \sum_{\substack{c \text { a cycle } \\ \text { of length } \leq \ell}} v(c ; \boldsymbol{B})>1
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Player 4 is essential.

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- $\left(m_{i}\right)_{i \in N}$ deters deviations from $\boldsymbol{a}^{*}$ if the restriction of $\boldsymbol{a}^{*}$ to $M$ is Pareto efficient given new payoffs (resp. $M^{c}$ ).
- cost of separation $c_{M}\left(\boldsymbol{a}^{*}\right)$ defined as the infimum of $\sum_{i \in N} m_{i}\left(\boldsymbol{a}^{*}\right)$, taken over deviation-deterring transfers.


## Efficient Separation

## Proposition

$$
c_{M}\left(\mathbf{a}^{*}\right) \leq \sum \frac{\theta_{i}}{\theta_{j}} B_{i j}\left(\mathbf{a}^{*}\right) a_{j}^{*}
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A minimum cut in a graph with suitable weights $\mathbf{W}$.

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- Small when spectral gap of $\mathbf{W}$ is small.


## Takeaways

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- Additional results: spectral radius as a measure of inefficiency.
- $r(\boldsymbol{B}(\boldsymbol{a}))-1$ is the rate at which effort would have to be taxed to make the outcome $\boldsymbol{a}$ Pareto efficient.


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- Additional results: spectral radius as a measure of inefficiency.
- $r(\boldsymbol{B}(\boldsymbol{a}))-1$ is the rate at which effort would have to be taxed to make the outcome $\boldsymbol{a}$ Pareto efficient. Details
- Measures the returns on the best egalitarian improvement.


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## Multiple Pareto Efficient, Individually Rational Outcomes

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\begin{array}{ll}
\text { Pareto frontier } & \begin{array}{l}
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From now on, assume set of IR points is bounded.

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Conceptually: complete the missing markets for externalities to achieve efficient provision.

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\boldsymbol{a}^{*} \in \underset{\substack{\text { weak budget } \\ \text { balance }}}{\operatorname{argmax}} u_{i}(\boldsymbol{a})
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Main theorem: characterization in terms of network centrality.

## Lindahl Outcome Graphically



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\boldsymbol{a}=\boldsymbol{B}(\boldsymbol{a} ; \boldsymbol{u}) \boldsymbol{a} \\
a_{i}=\sum_{j \neq i} B_{i j}(\boldsymbol{a}) \cdot a_{j}
\end{gathered}
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- Fixed-point definition of actions.

Agents taking high actions are those who benefit a lot (at the margin) from others who are taking high actions.

## The Main Theorem

## Definition

$\boldsymbol{a} \in \mathbb{R}_{+}^{n}$ has the centrality property if $\boldsymbol{a} \neq \mathbf{0}$ and

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## Theorem

A nonzero $\boldsymbol{a}$ is a Lindahl outcome if and only if it has the centrality profile.

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4 Application: interpretation of Lindahl outcomes in terms of walks in a graph.

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■ Cobb-Douglas market models (Acemoglu et al. 2012; Du, Lehrer, and Pauzner 2012).


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## Centrality Property $\Leftrightarrow$ Lindahl Outcome

will show $\Rightarrow$. Take $\boldsymbol{a} \in \mathbb{R}_{+}^{n} \backslash\{\mathbf{0}\}$ s.t. $\boldsymbol{a}=\boldsymbol{B}(\boldsymbol{a}) \boldsymbol{a}$.

- WLOG, assume $\frac{\partial u_{i}}{\partial a_{i}}=-1$.


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Perron-Frobenius: an eigenvalue $\lambda$ of $\boldsymbol{B}$ has a nonnegative left (right) eigenvector if and only if $\lambda=r(\boldsymbol{B})$.

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## Selecting an Outcome: A Bargaining Game

Dávila, Eeckhout, and Martinelli (JPET 09), Penta (JME 11); see also Yildiz (Games 03).

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## Theorem

If $\mathbf{0}$ is inefficient and utilities are strictly concave, then: in any efficient perfect equilibrium, a Lindahl outcome is played.

## Implementation Theory Rationale

Hurwicz selection of Lindahl outcome.
■ Consider all mechanisms for negotiating an outcome (with binding power to implement agreed outcome).

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To avoid equilibrium selection fight, Lindahl mechanism is the best bet.

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Walk Interpretation of Eigenvector Centrality

## Vague Statement

A node's centrality measures the number/intensity of walks in the benefits matrix that end at that node.


## Walks and their Values

$$
\boldsymbol{B}(\mathbf{0})=\left[\begin{array}{cccc}
0 & 0 & 7 & 0.5 \\
5 & 0 & 6 & 0.5 \\
0 & 0 & 0 & 0.5 \\
0.5 & 0.5 & 0.5 & 0
\end{array}\right]
$$

Value of walk $w=(3,1,2)$ :

$$
\begin{aligned}
v(w ; \boldsymbol{B}) & =B_{13} B_{21} \\
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Walks can repeat nodes: e.g., $(3,1,2,4,3,2)$.

## Centrality in Terms of Walks

Define

$$
V_{i}^{\downarrow}(\ell ; \boldsymbol{B})=\quad \sum \quad v(w ; \boldsymbol{B}) .
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$w$ a walk ending at $i$
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## Fact

Assume $\boldsymbol{B}(\boldsymbol{a})$ is aperiodic. $\boldsymbol{a}$ has the centrality property if and only if

$$
\frac{a_{i}}{a_{j}}=\lim _{\ell \rightarrow \infty} \frac{V_{i}^{\downarrow}(\ell ; \boldsymbol{B})}{V_{j}^{\downarrow}(\ell ; \boldsymbol{B})}
$$

Each agent's effort proportional to the total value of long walks he terminates ("total incoming benefits").

## Contributions

$\mathbf{P E} \Leftrightarrow \boldsymbol{\theta}=\boldsymbol{\theta} \boldsymbol{B}(\boldsymbol{a}) \Leftrightarrow r(\boldsymbol{B}(\boldsymbol{a}))=1$

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$$
\begin{gathered}
\text { PE } \Leftrightarrow \boldsymbol{\theta}=\boldsymbol{\theta} \boldsymbol{B}(\boldsymbol{a}) \Leftrightarrow r(\boldsymbol{B}(\boldsymbol{a}))=1 \\
\text { Lindahl } \Leftrightarrow P_{i j}=\theta_{i} B_{i j} \Leftrightarrow \boldsymbol{a}=\boldsymbol{B}(\boldsymbol{a}) \boldsymbol{a}
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## Summary

■ Looking at the benefits network sheds light on public goods problem.

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- Price equilibrium $\Leftrightarrow$ more central agents (ones at ends of high-value walks) contribute more.


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- Price equilibrium $\Leftrightarrow$ more central agents (ones at ends of high-value walks) contribute more.
- Conceptual punchline: can think of market outcomes using network centrality!
- Encouraging metaphor, but need to address "markets you can take literally".


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## Further Results

- Analogous characterization with transferable numeraire.

```
- Details
```

- Explicit formulas for centrality action profiles in parameterized economies. (New microfoundations for network centrality measures).

```
Details
```

■ Next step: analogous exercise for Walrasian outcomes in other settings to examine key nodes, robustness of market to removing nodes, etc.

## Foundations for Lindahl: The Design Problem

We imagine the designer of a mechanism.

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- Knows only that preference profile $\boldsymbol{u}$ will lie in the domain $\mathcal{U}$ of all profiles satisfying our maintained assumptions.
- Selects a mechanism:
- a strategy set $\Sigma_{i}$ for each agent (let $\Sigma=\prod_{i} \Sigma_{i}$ );


## Foundations for Lindahl: The Design Problem

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- Knows only that preference profile $\boldsymbol{u}$ will lie in the domain $\mathcal{U}$ of all profiles satisfying our maintained assumptions.
- Selects a mechanism:
- a strategy set $\Sigma_{i}$ for each agent (let $\Sigma=\prod_{i} \Sigma_{i}$ );
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■ Given a mechanism $H=(\Sigma, g)$, let $\Sigma_{H}^{*}: \mathcal{U} \rightrightarrows \mathbb{R}_{+}^{n}$ be the equilibrium correspondence.

- Designer wants the mechanism to be reliable:
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## An Example of a Mechanism

- Mechanism definition:
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■ Satisfies desiderata?
No. Has many inefficient equilibria.

## Hurwicz Foundations for Lindahl

Theorem (Hurwicz 1979, Hurwicz-Maskin-Postlewaite 1994)
Recall reliable $=\mathrm{PE}+\mathrm{IR}+$ uhc. Assume $n \geq 3$.

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Payoff-uniqueness is achievable exactly for those $\boldsymbol{u}$ such that all Lindahl outcomes under $\boldsymbol{u}$ are payoff-equivalent. Proof of theorem

## Literature

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- Classical theory: Wicksell (1896); Lindahl (1919); Samuelson (1954); Coase (1960); Foley (1970); Roberts (1973, 1974).


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- Recent applications: Brin and Page (1998); Ballester, Calvó-Armengol, and Zenou (2006); Acemoglu et al. (2012).


## Intuition for Choice of Prices

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- $\mu_{i} \cdot p_{j}=\frac{\partial u_{i}}{\partial a_{j}}$.
- $p_{j}=\theta_{i} \cdot \frac{\partial u_{i}}{\partial x_{j}}$ where $\theta_{i}=\mu_{i}^{-1}$.


## Proof of Cycles Formula for Spectral Radius

Proposition

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r(\boldsymbol{B})=\lim _{\ell \rightarrow \infty}\left[\sum_{\substack{c \text { a cycle } \\ \text { of length } \leq \ell}} v(c ; \boldsymbol{B})\right]^{1 / \ell}
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- Note

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\operatorname{trace}\left(\boldsymbol{B}^{\ell}\right)=\sum_{i}\left(\boldsymbol{B}^{\ell}\right)_{i i}=\sum_{\substack{c \\ \text { of cycle } \\ \text { of lenth } \ell}} v(c ; \boldsymbol{B}) .
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- Write $\rho=r(\boldsymbol{B})$. We have trace $\left(\boldsymbol{B}^{\ell}\right) \leq n \rho^{\ell}$ always. For $\ell$ divisible by $d$, we also have $\rho^{\ell}+O\left(s^{\ell}\right) \leq \operatorname{trace}\left(\boldsymbol{B}^{\ell}\right)$ with $s<\rho$.


## The Spectral Radius as a Measure of Inefficiency: Frictions

- Original economy (separable case):

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u_{i}(\boldsymbol{a})=b_{i}\left(\boldsymbol{a}_{-i}\right)-c_{i}\left(a_{i}\right)
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Write $\tau=1+t$ (where $t$ is a tax). A tax of $t=r(\boldsymbol{B}(\boldsymbol{a}))-1$ on contributions would be necessary to dissuade a social planner from increasing contributions.

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## Definition

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## Proposition

At any $\boldsymbol{a}$, there is a unique egalitarian direction $\boldsymbol{d}^{\mathrm{eg}}(\boldsymbol{a})$. Every entry of $\boldsymbol{b}\left(\boldsymbol{a}, \boldsymbol{d}^{\mathrm{eg}}(\boldsymbol{a})\right)$ is equal to the spectral radius of $\boldsymbol{B}(\boldsymbol{a})$.

## Proof Outline

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- In other words, for each $i$,

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\rho=\frac{\sum_{i} B_{i j} d_{j}}{d_{i}}=\frac{\sum_{j} \frac{\partial u_{i}}{\partial a_{j}} d_{j}}{-\frac{\partial u_{i}}{\partial a_{i}} d_{i}}
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■ By uniqueness of the Perron vector, there is no other egalitarian direction.

## Cycles Interpretation

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\boldsymbol{B}(\mathbf{0})=\left[\begin{array}{lll}
0 & 0 & 7 \\
5 & 0 & 0 \\
0 & 6 & 0
\end{array}\right] .
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- Cycles also provide an upper bound. If no cycles, then $r(\boldsymbol{B}(\mathbf{0}))=0$.


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$r(\boldsymbol{B}(\mathbf{0}))>1$
(lots of cycles)


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& r(\boldsymbol{B}(\mathbf{0})) \geq\left(5 \cdot \frac{1}{2} \cdot \frac{1}{2}\right)^{1 / 3}>1
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## Gross Substitutes

## Assumption (Gross Substitutes)

Let $p_{j}>0$ be the price of $j$ 's effort and 1 be $i$ 's wage. Let

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\boldsymbol{a}^{*}(\boldsymbol{p})=\underset{\boldsymbol{a}}{\operatorname{argmax}} u_{i}(\boldsymbol{a}) \text { subject to } \sum_{j \neq i} p_{j} a_{j} \leq a_{i}
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If only $p_{j}$ increases, then for $k \neq i, j$, the demand $a_{k}^{*}$ does not strictly decrease (in the strong set order); $a_{i}^{*}$ does not strictly increase.

## The Proof that $L \subseteq \Sigma_{H}^{*}$ (Hurwicz, Maskin, Postlewaite)

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## The Proof that $L \subseteq \Sigma_{H}^{*}$ (Hurwicz, Maskin, Postlewaite)

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Note that each agent's
"better-than-a" set is strictly larger under $\widehat{\boldsymbol{u}}$ than under $u$.

By Maskin's theorem, whatever $\Sigma_{H}^{*}$ implements under $\widehat{\boldsymbol{u}}$ must also be implemented under $\boldsymbol{u}$.


## The Proof that $L \subseteq \Sigma_{H}^{*}$ (Hurwicz, Maskin, Postlewaite)

Construct preferences increasingly "near" $\widehat{\boldsymbol{u}}$ so that IR and PE alone force outcome of $\Sigma_{H}^{*}$ to be near $\boldsymbol{a}$.

By continuity, a must be one of the outcomes
implemented under $\widehat{\boldsymbol{u}}$.


## Transferable Numeraire

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## Proposition

The action profile $\boldsymbol{a}$ is a Lindahl outcome if and only if $\boldsymbol{\theta}=\boldsymbol{\theta} \boldsymbol{B}$ where $m_{i}=\theta_{i}\left(-a_{i}+\sum_{j} B_{i j} a_{j}\right)$.

## Explicit Formulas: Microfoundations for Bonacich Centrality

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u_{i}(\boldsymbol{a})=-a_{i}+\sum_{j \neq i}\left[G_{i j} a_{j}+H_{i j} \log a_{j}\right]
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Say $\boldsymbol{h}=\mathbf{1}$. Then $a_{i}=\binom{$ total value of walks }{ in $G$ ending at $i}$

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- Citations:
- Yildiz (Games '03), Dávila and Eeckhout (JET '08), Dávila, Eeckhout, and Martinelli (J Pub Econ Th '09), Penta (J Math Econ '11).

